

UNITED STATES BANKRUPTCY COURT  
SOUTHERN DISTRICT OF TEXAS  
CORPUS CHRISTI DIVISION

IN RE: ) CASE NO: 07-20027  
)  
)  
SCOTIA DEVELOPMENT, LLC, ) Corpus Christi, Texas  
)  
) Monday, July 7, 2008  
) (5:03 p.m. to 5:42 p.m.)  
Debtor. )

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RULING

BEFORE THE HONORABLE RICHARD S. SCHMIDT,  
UNITED STATES BANKRUPTCY JUDGE

Appearances: See next page  
Courtroom Deputy: Frances Carbia  
Court Recorder: Janet Silika  
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Corpus Christi, TX 78418-5940  
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COURTROOM APPEARANCES FOR:

Debtor: NATHANIEL PETER HOLZER, ESQ.  
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Also present: JOHN PENN, ESQ.

TELEPHONIC APPEARANCES FOR:

CSG Investments: DAVID F. STABER, ESQ.  
Akin Gump

Department of ALAN TENENBAUM, ESQ.  
Justice:

Environmental Protection SHARON DUGGAN, ESQ.  
Information Center: Law Office of Sharon Duggan

DK Partners: EPHRAIM DIAMOND, ESQ. (Listen only)  
DK Partners

Scotia Pacific Company: KATHRYN COLEMAN, ESQ.  
Gibson Dunn, et al  
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New York, NY 10166

Mendocino Redwood Co.: ALLAN BRILLIANT, ESQ.  
CRAIG P. DRUEHL, ESQ.  
Goodwin Procter

Official Committee of JOHN FIERO, ESQ.  
Unsecured Creditors: Pachulski Stang, et al.

Also present: ERIC FROMME, ESQ.

Maxxam, Incorporated: JEFFREY E. SPIERS, ESQ.  
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Marathon Structured JENNIFER N. WHITE, ESQ.  
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TELEPHONIC APPEARANCES FOR: (Continued)

Bank of New York Trust Company:	MARK A WORDEN, ESQ. Fulbright and Jaworski, LLP Fulbright Tower 1301 McKinney Suite 5100 Houston, Texas 77010
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Aurelius Capital Management:	JEFFREY H. DAVIDSON, ESQ. ISAAC PACHULSKI, ESQ. Stutman Treister & Glatt  WEI WANG, ESQ. Aurelius Capital
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Plainfield Asset Management:	ROBERT DAMSTRA, ESQ. (Listen only) Plainfield Asset Management, LLC

1 Corpus Christi, Texas; Monday, July 7, 2008; 5:03 p.m.

2 (Counsel appear in person and telephonically)

3 (Call to Order)

4 THE CLERK: All rise.

5 THE COURT: Be seated. Send in the call.

6 All right, let's see, Brian Hall?

7 (No audible response)

8 THE COURT: Eric Winston?

9 (No audible response)

10 THE COURT: David Staber?

11 MR. STABER: Here, your Honor.

12 THE COURT: Kathryn Coleman?

13 MS. COLEMAN: Present, your Honor.

14 THE COURT: Mark Worden?

15 MR. WORDEN: Present, your Honor.

16 THE COURT: Allan Brilliant?

17 MR. BRILLIANT: Here, your Honor.

18 THE COURT: Jeffrey Davidson?

19 MR. DAVIDSON: Good afternoon, your Honor.

20 THE COURT: Steven Schwartz?

21 (No audible response)

22 THE COURT: Jeffrey Spiers?

23 MR. SPIERS: Good afternoon, your Honor.

24 THE COURT: Isaac Pachulski?

25 MR. PACHULSKI: Good afternoon, your Honor.

1           **THE COURT:** Alan Tenenbaum?

2           **MR. TENENBAUM:** Present, your Honor.

3           **THE COURT:** Jeffrey White?

4           **(No audible response)**

5           **THE COURT:** John Fiero?

6           **MR. FIERO:** Good afternoon, your Honor; John Fiero  
7 for the Committee.

8           **THE COURT:** Eric Fromme?

9           **MR. FROMME:** Good afternoon, your Honor.

10          **THE COURT:** Jacob Cherner?

11          **MR. CHERNER:** Present, your Honor.

12          **THE COURT:** Robert Damstra?

13          **MR. DAMSTRA:** Present, your Honor.

14          **THE COURT:** Craig Druehl?

15          **MR. DRUEHL:** Yes, your Honor.

16          **THE COURT:** Sharon Duggan?

17          **MS. DUGGAN:** Yes, your Honor.

18          **THE COURT:** Wendy Laubach?

19          **MS. LAUBACH:** Present, your Honor.

20          **THE COURT:** Dan Kamensky?

21          **(No audible response)**

22          **THE COURT:** Stephen Wolpert?

23          **(No audible response)**

24          **THE COURT:** Todd Hanson?

25          **MR. HANSON:** Present, your Honor.

1           **THE COURT:** Wei Wang?

2           **MR. WANG:** Present, your Honor.

3           **THE COURT:** Ephraim Diamond?

4           **MR. DIAMOND:** Good afternoon, your Honor.

5           **THE COURT:** Kenneth Crane?

6           **MR. CRANE:** Ken Crane, and I have Jim Pelke

7 (phonetic) and Richard Higginbotham (phonetic) on the phone.

8           **THE COURT:** Thank you. Joli Pecht?

9           **MS. PECHT:** Present, your Honor.

10          **THE COURT:** Demetra Liggins?

11          **MS. LIGGINS:** Present, your Honor, with (\*\*\*) Herndon

12 (phonetic).

13          **THE COURT:** Okay. Heather Muller?

14          **MS. MULLER:** Good afternoon, your Honor.

15          **THE COURT:** Gary Clark?

16          **MR. CLARK:** Present, your Honor.

17          **THE COURT:** Frank Bacik?

18          **MR. BACIK:** Good afternoon, your Honor.

19          **THE COURT:** All right, anyone else on the phone?

20          **MR. LEE:** Yes, your Honor.

21          **THE COURT:** Go ahead.

22          **MR. LEE:** Kyung Lee.

23          **THE COURT:** Okay.

24          **MS. WHITE:** And this is Jennifer White with Carey

25 Schreiber.

1           **THE COURT:** All right. And then in the courtroom we  
2 have someone from Marathon.

3           **MR. JORDAN:** Your Honor, this is Shelby Jordan and  
4 Lucky McDowell on the phone.

5           **MR. PENN:** John Penn, and we have Tony Gerber on the  
6 phone, your Honor.

7           **THE COURT:** Who is that on the phone?

8           **MR. PENN:** Toby Gerber.

9           **THE COURT:** Thank you. And Pete Holzer is in the  
10 courtroom?

11          **MR. HOLZER:** Thank you, your Honor.

12          **THE COURT:** I'm not sure whether anyone -- I tried to  
13 announce earlier in a hearing -- What hearing was that?

14          **MR. SPEAKER:** Asarco's hearing.

15          **THE COURT:** Oh, was it Asarco's hearing? But not  
16 everyone was there, and I see Mr. Tenenbaum is on the line now.  
17 I had announced that I had permission to announce that the  
18 lawsuit in Brownsville would not be decided during the month of  
19 July, so if the parties wanted to get together to work out  
20 something, they have that opportunity.

21                 All right, we're here now for my ruling on the  
22 administrative claim, alleged administrative claim of the  
23 Indenture Trustee.

24                 I'd like to start with background of how we got to  
25 this point because I think it's important. The case of course

1 was filed on June 18<sup>th</sup>, 2007. The parties have mediated this  
2 case with Judge Houser and Judge Isgur. There was a  
3 confirmation hearing on April 8<sup>th</sup> through the 8<sup>th</sup>, and then a  
4 continued confirmation hearing on April 29<sup>th</sup> through May 2<sup>nd</sup>.

5 On May 1<sup>st</sup>, the IT filed a motion to grant the IT a  
6 super priority administrative claim.

7 On May 2<sup>nd</sup>, the IT's attorney asked the Court to set  
8 the administrative claim for hearing with closing argument.  
9 The Court then asked the attorney how much the claim was, and  
10 for some reason that wasn't answered. Another question I guess  
11 was answered but we never got back around to that, and we  
12 discussed the confirmation -- the closing argument.

13 On May 15<sup>th</sup> when I set closing argument, we had the  
14 closing argument but the IT first filed a motion to reopen the  
15 evidence to introduce the Sierra Pacific offer. The motion was  
16 granted. No motion was made to reopen the evidence to submit  
17 any evidence of an administrative claim.

18 The IT's proposed findings that they filed, number  
19 297 and 299, were consistent with the motion for the super  
20 priority administrative claim that they filed claiming a  
21 failure of an equity cushion and a \$20 million dollar cash  
22 collateral shortage.

23 On June 6<sup>th</sup>, 2008, findings of fact and conclusions  
24 of law were entered by the Court and a status conference was  
25 set. Finding number 286: The Court made a finding that the IT



1 got 530 million less an adjustment of approximately 13 million,  
2 and set a status hearing. The IT then, at the status hearing,  
3 announced to the Court that it had an administrative claim that  
4 might be as much as \$200 million dollars. This was the first  
5 the Court had ever heard of that and was concerned that that  
6 wasn't brought up in the confirmation hearing, but the Court  
7 set the administrative claim hearing for the 9<sup>th</sup> of June.

8 IT then asked for a continuance, which the Court  
9 granted, and set the hearing on the administrative claim for  
10 June 30<sup>th</sup> through July 2<sup>nd</sup>.

11 Now, we should keep in mind that up until the  
12 hearing, the IT's administrative claim was based on a finding  
13 that it was oversecured at the cash collateral hearing.  
14 However, over-security was not the basis of the use of cash  
15 collateral.

16 At the cash collateral hearing, ScoPac attempted to  
17 introduce evidence of the value of the timberlands, arguing  
18 that a valuation prior to confirmation hearing would be  
19 critical to plan negotiations as well as expected upcoming  
20 hearings on granting of a priming lien to a DIP lender, et  
21 cetera. The Indenture Trustee however, objected, arguing that  
22 the valuing evidence was irrelevant.

23 The Court decided not to hear the valuation testimony  
24 regarding the equity cushion over any valuation of their claim.  
25 ScoPac relied on its prior record to the effect that the trees

1 would grow faster if they are cut, and that once cut, they  
2 remain subject to Bank of New York's lien and are log inventory  
3 and then they become receivables once they're sold. The IT  
4 acknowledged that the Court had previously found that the tree  
5 growth constituted accurate perception. Ultimately, the Court  
6 noted that the value of the timberlands was unclear at that  
7 time but nevertheless overruled the IT's objection and approved  
8 the use of cash collateral.

9           Now, it's elementary Chapter 11 law. Section  
10 1129(a)(9) requires the payment in full on the effective date  
11 of the plan of all of these administrative claims, any  
12 administrative claims. The Court's finding number 286, that  
13 the IT got 530 less the adjustment, which the Court believed to  
14 include any potential administrative claim, for a total of 517  
15 million. There was no evidence at the confirmation hearing  
16 that the property had declined in value.

17           In Chapter 11, administrative claims are usually  
18 dealt with after a confirmation unless an objector is alleging  
19 that the plan violates 1129(a)(9), which is perhaps what's  
20 being alleged here. Here, the determination of this  
21 administrative claim is only a determination vis-à-vis the  
22 Marathon/Mendocino plan. Obviously, if the plan is not  
23 confirmed or if the case is converted to seven or if the  
24 property is foreclosed at a later date or something else  
25 traumatic happens at a later date, there could be a different

1 administrative claim which might be filed, so, any ruling today  
2 is only an administrative claim as it concerns this plan.

3           The super priority status of this claim has  
4 absolutely no bearing at this point because all administrative  
5 claims must be paid. It obviously might have a significant  
6 bearing in a later Chapter 7 case if one ever resulted.

7           The Court could have ruled that the IT had its shot  
8 at confirmation and chose not to litigate it during the  
9 confirmation hearing and is barred by the Court's findings.  
10 However, because of the unusual way that this whole thing arose  
11 and the context of the way it arose, the Court believed that,  
12 as a court of equity, that the IT should be given the right to  
13 prove its claim.

14           Now, at the trial of the claim, the IT did produce  
15 witnesses as to value but also introduced evidence and took  
16 basically an approach that perhaps could be consistent with  
17 reconsidering the order of confirmation and perhaps trying the  
18 issue as though it were part of the confirmation case.

19           First of all, the IT asserted that the conduct of  
20 Marathon and Mendocino in this case and their presentation in  
21 this particular case was an affront to the integrity of the  
22 bankruptcy system. They introduced two e-mails; one was a  
23 September 7<sup>th</sup> e-mail. Keeping in mind that this was during the  
24 period of this case when there was exclusivity, it was prior to  
25 the three mediations, obviously the first one being in November

1 of 2007. It was in September of 2007, at a time when Marathon  
2 was apparently courting Mendocino to be a participant perhaps  
3 in a potential plan. However, there was no right to file a  
4 plan at that time because there was exclusivity.

5 In that e-mail, Mr. Dean describes a number of things  
6 which, taken out of context, certainly can sound as affronts to  
7 the integrity of some jurisdiction systems. However, they have  
8 to be kept in mind in the context of this case.

9 First of all, there was a comment that the log deck,  
10 ScoPac getting a log deck and moving the log from PALCO to  
11 ScoPac, was a sleight of hand. Well, I mean, perhaps that's a  
12 description someone might give of it. If that's the only  
13 description of it, I mean, they were describing Mr. Horowitz's  
14 conduct in the case, and I can assure you there have been far  
15 more colorful descriptions, and I'm not suggesting any of them  
16 correct. However, if it were a sleight of hand, it was a  
17 sleight of hand that was approved by the Court.

18 There was no question that the Court was not aware of  
19 exactly what happened. All the parties are well represented in  
20 this case and had the opportunity to object to the log deck  
21 situation. Those objections were made and the Court ruled.  
22 So, I mean, it's hard to consider that as something that is an  
23 affront to the judicial system.

24 Then there was the comment about a bogus appraisal.  
25 You know, we talked about MAI appraisers in this particular

1 case, and the Court is mindful of the standard joke that MAI  
2 stands for 'made as instructed.' Well, you know, there is no  
3 question that businessmen have different impressions about the  
4 impacts of appraisals in cases. The statement was made that  
5 'the debtor or Marathon might use a bogus appraisal to cram  
6 down the note holders.' Well, that's exactly the concern the  
7 Supreme Court had in the *LaSalle* case, and to avoid that  
8 possibility, the Court lifted exclusivity.

9           So, the Court is certainly mindful of the fact that  
10 while there's exclusivity, a debtor might try to use appraisals  
11 to cram down note holders, and it would be inappropriate under  
12 *LaSalle*, but putting it out into the market by lifting  
13 exclusivity does, in fact, provide a mechanism for everyone to  
14 be able to avoid the possibility that somebody might use a so-  
15 called bogus appraisal to cram down someone in a bankruptcy  
16 case.

17           And then of course, throughout the e-mail there was  
18 the notion that Marathon wanted to steal equity. I'm not sure  
19 what is meant by 'equity' when Mr. Dean said 'stealing equity',  
20 because nobody in this case has any equity. Perhaps maybe Bank  
21 of America in the sense, in the traditional sense of having it,  
22 and even then - If you mean value over the debt, the debtor  
23 certainly had no equity in this case and ultimately gave up  
24 because they knew they had no equity.

25           IT had no equity; that's the certainly the finding

1 that I've made, and I think that's the position they took early  
2 on in the case and throughout the case.

3           Marathon certainly had no equity in this case. If  
4 what he meant when he said 'equity' -- he's not lawyer, he's a  
5 businessman; if what he meant was ownership, that they meant to  
6 steal ownership, well, by lifting exclusivity, again, everybody  
7 then is given equal opportunity to steal the other person's  
8 ownership. That's what the effect of lifting exclusivity is.  
9 Maybe we don't say it quite that coldly, but that's exactly  
10 what happens once you lift exclusivity. It's then everybody's  
11 chance to put forth a plan that might give them the best  
12 possible situation.

13           In fact, the IT in this case had a \$750 million  
14 dollar claim and 510 worth of security as leverage against  
15 Marathon, which I think had something in the neighborhood of  
16 \$125 million dollar claim. And perhaps the important assets,  
17 the mill and the electric plant, were worth perhaps 25 million  
18 as security. Thus, the IT had perhaps a 20-to-1 leverage  
19 advantage over Marathon to propose a buyout of all the assets.

20           I have no idea why the IT didn't decide to just take  
21 some money and buy out the claim of Marathon. I don't know.  
22 Obviously they wouldn't have been able to buy it from Marathon  
23 but they could cram down Marathon to the value of their claim.

24           They either relied on the false assumption that the  
25 amount of their -- the value of their claim, even as

1 undersecured, was so high that nobody would possibly try to buy  
2 it out, or, more likely, their strategy was to hold out to  
3 delay and foreclose their lien. Nothing wrong with that.  
4 That's their strategy. If they want to live with it, that's  
5 fine. However, if somebody proposed a plan, the Court has a  
6 duty to look at the plan to see if it's confirmable.

7           Second, there was an e-mail later in the case about  
8 Mr. Barrett or Dr. Barrett's proffer, from Sandy Dean. In  
9 that, he said there was no significant increase in the forest;  
10 that they harvested everything; that the roads added no value,  
11 they were much like -- I think he said they were like a roof on  
12 a house, that it added no value but it's good for the buyer to  
13 get -- and that perhaps the watershed analysis might add some  
14 value.

15           Dean's proffer in the case said that the timber  
16 prices were higher in 2007 but expected them to climb; that the  
17 discount rate had declined, and that the original value of the  
18 forest, using his sustained-yield philosophy, was \$425 million  
19 dollars. I didn't find anything remarkable about the e-mail  
20 describing the proffer or, I don't find it to be in conflict to  
21 what he testified either in his proffer or in the original  
22 court hearing.

23           Underlying all of this I guess is the notion that  
24 laymen, and even lawyers, who don't practice bankruptcy believe  
25 that bankruptcy is hocus pocus; that it's smoke and mirrors,

1 especially to business people and non-bankruptcy lawyers, as I  
2 said. Many of the provisions in a bankruptcy are counter-  
3 intuitive. But, to the extent it is, it's Congress-mandated  
4 hocus pocus. I mean, in the sense that once -- I mean, it's  
5 difficult for people to understand that they can have a deal  
6 with somebody and go into bankruptcy and it gets turned around.  
7 But it happens.

8           The goal of bankruptcy is to maximize assets for  
9 creditors, not to favor any one creditor over another. Secured  
10 creditors get significant protections in bankruptcy, but those  
11 protections are not the same as outside of bankruptcy. And, to  
12 the extent that they change, all of that is counter-intuitive  
13 to a businessman. So, it is not surprising to me that  
14 businessmen speak in such kinds of terminology during the  
15 course of a bankruptcy case.

16           Another issue that the IT brought up about the  
17 affront to the integrity of the case was the conduct of the  
18 appraisers. In a complex case like this, appraisers may differ  
19 in their valuation, and it is no surprise nor is it any bad  
20 faith, that an appraiser's selection of value favors the  
21 appraiser's client. Again, that, again, is the problem that  
22 *LaSalle* and the Supreme Court have pointed out.

23           Plenty of reasonable minds have differed as to the  
24 value in this case. Let's start with Houlihan. They had two  
25 different values from the same firm. In September, the value



1 was between 250 and 500, Mr. DiMauro. Then at confirmation,  
2 Glen Daniels, it was at 589 to 716. Mr. Glen Daniels even  
3 invented -- you know, we hear appraisals on property and the  
4 three different approaches to value over and over again in a  
5 bankruptcy court, and Mr. Daniels created a fourth one, which  
6 was a bid procedure.

7 Now, you know, I think he did a reasonable job. I  
8 don't think anything he did was incorrect. I mean, I don't  
9 think it was improper what he did, but it certainly did cast  
10 question on the weight to be given to his testimony.

11 Mr. Fleming. Mr. Fleming dated his appraisal in  
12 October of 2007, some nine months prior to the confirmation;  
13 found a value and held out to the Court that that was the same  
14 value nine months later. Yet when he testified in open court  
15 on the administrative claim hearing to a time period just ten  
16 months before his appraisal -- not nine but ten -- it was \$46  
17 million dollars higher. He stayed with the same value at  
18 confirmation, but then wanted to change it at the time of the  
19 administrative claim hearing, even though the significant  
20 market factors had occurred and, significantly, many of them  
21 occurred after his appraisal.

22 Look at Mr. Lamont. He testified that the property  
23 was worth between 425 and 430. Mr. Lamont also had difficulty  
24 remembering, when he took his deposition, that a chart that he  
25 selected -- Let me start over. Mr. Lamont selected for his

1 valuation a chart of timber prices that he'd never used before  
2 and which are about ten percent lower than another chart which  
3 he normally uses. That perhaps was favoring his client. And  
4 then in a deposition, he forgot that that not all of the prices  
5 that he had gotten that he had listed in his report were from  
6 that chart even, because the chart was not published after a  
7 certain date.

8           Now, if you look at his notes, it's clear that there  
9 was a gap after the date that they were published and then  
10 there were new figures after that. I think that ultimately, I  
11 don't think he lied on the stand in court; I think he forgot  
12 what he had done. All of that goes to the weight to be given  
13 to his testimony of course, but, remember, he valued this at  
14 425 to 430. I didn't accept that. I found the value at 510.

15           Interestingly enough, the values that the Houlihan  
16 people came up with, if you average all of them, that's only  
17 around 523.

18           It's significant that Mendocino throughout this case  
19 has had a whole different approach to value than some of the  
20 other appraisers. Mendocino's philosophy differs; they were a  
21 purchaser in this case, and for them to purchase this, the  
22 value would be determined by the way they would use it. That  
23 may not be the fair value of it -- fair market value of it, but  
24 as far as the value for them, it's going to be based upon a  
25 discounted cash flow analysis of the amount of timber that they

1 would harvest with their philosophy, a philosophy that includes  
2 a sustained yield, a philosophy that does not include clear-  
3 cutting. So, as a result, it seems to me that the Mendocino  
4 approach erred in that it erred on the conservative side for  
5 value.

6           The debtor, with perhaps what we would call terminal  
7 optimism, believed the value near one billion dollars, based it  
8 on artificially high prices with a 4.5 per annum rise in  
9 prices, and based on a computer model that harvests a maximum  
10 timber, even beyond practicality and beyond sustainability,  
11 where they were harvesting sometimes one log. But the model  
12 created a timber yield that was artificially high, and I so  
13 found.

14           The Court's duty in determining value, I must  
15 consider all the evidence presented and reach my own  
16 conclusions. I did not adopt any appraisal. In fact, the  
17 Court's figure was almost directly halfway between Mr. Fleming  
18 and Mr. Lamont. However, that is not how the Court arrived at  
19 its value. The Court used all the appraisals, as pointed out  
20 in the opinion, giving appropriate weight to those appraisals  
21 and came up with what I believe to be the value. The Court  
22 gave various weights and listed various things about all of  
23 these appraisers, and I'm not changing any of those findings  
24 with respect to the analysis that I did in the opinion on  
25 confirmation.

1           Now, turning to administrative super priority. The  
2 law of administrative super priority claims, the burden of  
3 proof of course is upon the claimant to establish an  
4 administrative super priority claim. For instance, there's the  
5 *Rebel Brentz* (phonetic) case out of the Central District of  
6 California: The burden of proof is on the claimant.

7           Section 507(b) affords a super priority claim arising  
8 from the failure of adequate protection, and its provisions  
9 provide that if the Trustee, or here the debtor, under Section  
10 362(3) or (4), provides adequate protection of the interest of  
11 a holder of a claim secured by a lien on property of the  
12 debtor, and if, notwithstanding such protection, such creditor  
13 has a claim allowable under Section (a)(2) of this section  
14 arising from the sale, use, or lease of such property under  
15 363, et cetera, then such creditor's claim under said  
16 subsection shall have a priority over every other claim  
17 allowable under said subsection.

18           In order to establish a right under 507(b), there of  
19 course have been cases that set out three criteria: The debtor  
20 or the Trustee must have provided them with adequate protection  
21 that proves to be inadequate; that the creditor must have an  
22 allowable claim under 507(a)(1), which in turn requires the  
23 claim to be allowable as an administrative expense under  
24 503(b); and third, the creditor's claim must have arisen from  
25 the use, sale, or lease of the creditor's collateral. And

1 citing, there's a Fourth Circuit case. There's also Collier's  
2 cites to all of that.

3           Now in this case, the administrative claim is not  
4 based upon the normal section in the Code that provides for  
5 administrative claims, but rather the cash collateral orders.  
6 The cash collateral orders that have been issued in this case  
7 each contain a provision which says that each of Bank of  
8 America and the Trustee, on its own behalf and on behalf of the  
9 Bank of America and the note holders, is also granted a super  
10 priority cost of administration priority claim under 11 U.S.C.  
11 507(b) to the extent of the pre-petition diminution of their  
12 respective interests in the pre-petition collateral and cash  
13 collateral.

14           In addition to that, the cash collateral order  
15 suggests that the administrative cost of administration claim  
16 granted by the order shall be subject and subordinate to a  
17 carve out for the payment of allowed consultant and  
18 professional fees and disbursements incurred by consultants and  
19 professionals retained, et cetera. It provides that the  
20 expenses of the committee in investigating or reviewing the  
21 pre-petition claims of Bank of America and the Trustee and the  
22 note holders can be paid out of the cash collateral. It  
23 provides that 'the same may be payable, and the amounts so paid  
24 shall be free and clear of any liens in the super priority  
25 administrative claims of Bank of America and the Trustee.'

1           So in this case, we have an order which establishes  
2 an administrative claim if the note holder can provide -- can  
3 prove that a post-petition diminution of their interests in  
4 pre-petition collateral and cash collateral. I think it's  
5 significant first of all, that it uses the word 'interests',  
6 which is the same as the Code.

7           Now, so it seems to me that in order to determine  
8 whether or not the note holders have an administrative claim  
9 under this section of the cash collateral order, I must  
10 determine whether or not their interests have been diminished.  
11 And I think that I have two things that I can look at: the  
12 evidence in this case, which the IT has presented, goes to  
13 whether there is a potential decrease in the timberland value;  
14 and second, whether there is a potential decrease in the other  
15 security value. So, I'll analyze those separately, first  
16 turning to the timber value.

17           I believe that the Trustee, the Indenture Trustee,  
18 failed to meet its burden of proof or provided insufficient  
19 evidence that there was any change in value to the timberlands.

20           First of all, Mr. Fleming's value at the date of  
21 filing was 646 and 605 at confirmation. That was only a  
22 difference of 41 million. I mean, that's significant money.  
23 If you use my analysis, which I found that the value at  
24 confirmation was approximately 84 percent of his 605 figure,  
25 that would really -- 84 percent of 41 million is 34.5 million.

1 The difference was based upon his belief that there are more  
2 trees to harvest at filing and therefore it could sustain a  
3 higher harvest rate and thus a higher value.

4 The statement is contrary to all the testimony in  
5 this case. All of the other evidence in this case demonstrates  
6 that the trees continue to grow, and that even after  
7 harvesting, there is either more or, if you believe Sandy  
8 Dean's e-mail, there is at least as much, equal to the total  
9 volume of timber each year.

10 There was a mortgage banker who testified that as to  
11 macro-economic forces in the market, in the industry of wood  
12 there's been a turndown since the filing of this case.  
13 However, he was not able to tie that with any specificity to  
14 this case, to this county, to the redwood forests, or this  
15 industry specifically.

16 The case law suggests that the Code provision for  
17 protection for loss of secured creditors -- the Code protects  
18 the loss of secured creditors' interest in the property. With  
19 non-cash property, the interest that secured creditor has a  
20 right to is the right to foreclose. Therefore, the case law  
21 suggests that the appropriate value to protect is the  
22 foreclosure value of the property and not the fair market value  
23 of the property.

24 Now, both sides have cited the *In Re: Stenbridge*  
25 (phonetic) case out of the Northern District of Texas which

1 states, even though it was reversed on other grounds, it  
2 states: 'With regard to the provision of adequate protection, a  
3 secured creditor is entitled to have his interest protected  
4 against diminution by reason of the estate's ongoing possession  
5 and use of creditor's collateral. The interest of the secured  
6 creditor is properly valued from the secured creditor's  
7 perspective. In other words, the secured creditor must be  
8 protected such that the total realizable from its collateral  
9 through foreclosure does not decrease as a result of the delay  
10 imposed by the bankruptcy case or the enforcement of its  
11 rights.'

12 All of the cases dealing with adequate protection of  
13 undersecured creditors, like those that came out before  
14 timbers, for instance, based the value of adequate protection  
15 on the liquidation or foreclosure value. Here, the plan pays  
16 for the payment of fair market value of the IT's lien. No  
17 evidence was presented to suggest that the liquidation or  
18 foreclosure value at filing was higher than the fair market  
19 value at confirmation. In fact, the evidence shows that the  
20 liquidation value at filing was in the range of 300 million.  
21 Moreover, foreclosing without permits or an adjacent sawmill  
22 may lead to an even lower value.

23 But all of this is speculative, so that it seems to  
24 me that the evidence suggests that there has not been a decline  
25 from the -- In fact, there's been no evidence as to a decline



1 in the foreclosure value of the case, but even looking at the  
2 fair market value, the evidence showed that from filing to  
3 confirmation, the forests grew so that there are more trees.  
4 Capital improvements were made -- roads, tree planting,  
5 watershed analysis -- which freed more areas for harvesting.  
6 Perhaps the roads don't add any value, as Mr. Dean suggested,  
7 but the tree planting and the watershed analysis did free up  
8 more areas for harvesting, which ultimately will lead to more  
9 value. All of this may lead to a value being higher at  
10 confirmation, but the Court is not prepared to make that  
11 finding that there has been any change in value since the  
12 filing.

13           Significant evidence suggests that the discount rate  
14 has gone down since filing. The discount rate, the Court  
15 believes, under the appropriate analysis for the value of a  
16 forest, the discount rates are a far bigger indicator of a  
17 change in value than change in the price of the logs. Because  
18 Marathon's expert did a comprehensive analysis of discount  
19 rates using sales, publications, and other techniques, because  
20 discount rate is a significant driver of value, lowering the  
21 discount rate results in a value of the forest being higher at  
22 confirmation. Fleming on the other hand, simply used a bond  
23 chart to pick a discount rate.

24           However, despite the increase in the forests and the  
25 decrease in the discount rate, the Court believes that the

1 value of the forests has remained relatively constant since the  
2 filing. This is consistent with the long-term approach to  
3 valuing commodities like this forest whose worth is based on  
4 constantly growing timber, the unique nature of these acres in  
5 this place, and with this type of wood.

6           The question before the Court is whether the value  
7 has decreased, and the Court finds it has not. The IT has  
8 argued that finding number 158 of my findings was tantamount to  
9 a finding that the price of the forests had declined. This is  
10 not true. To the extent the finding is unclear, the Court will  
11 clarify that this was merely pointing out the fallacy of Mr.  
12 Fleming's methodology. Because he chose to use a ten-year  
13 rather than a 50-year methodology, the initial price of the  
14 timber significantly drives the final outcome of value. The  
15 Court was merely pointing out the flaw; not adopting the  
16 approach, nor was I opining that his result was reasonable;  
17 only pointing out that this small change in price changes the  
18 value significantly, from 605 to 452. I did not adopt 452 as a  
19 value in this particular case.

20           Finally, then, if the value of the forests is the  
21 same, then the Court has to look at the value of other assets  
22 that provide security for the IT to determine whether or not  
23 he's being paid an amount in the plan equal to the value of his  
24 assets at confirmation and equal to the value of his assets --  
25 equal to or greater than the value of his assets at the

1 beginning of the case and equal to the value of his assets, or  
2 greater than the value of his assets at confirmation.

3           The undisputed testimony about value of all other  
4 security items other than -- I'm not talking about the lawsuit.  
5 That's a separate asset that's been dealt with in the  
6 confirmation findings. But if you look at the attachments to  
7 Mr. Young's testimony and the testimony of the accountant or  
8 chief financial officer for ScoPac, you'll find that on the day  
9 of filing, in addition to the forests and the lawsuit, that the  
10 other assets that were the security for the Indenture Trustee  
11 equaled 48.7 million.

12           However, there was a claim of Bank of America of 36.2  
13 million as of that time, and therefore, the remaining assets  
14 were 12.5 million, so that on the date of filing of the  
15 bankruptcy, the Indenture Trustee had security of 522.5  
16 million.

17           At confirmation, it's not clear exactly how much the  
18 assets of the Indenture Trustee are worth, for a number of  
19 reasons. First of all, there was forests in the same amount,  
20 510; there were other assets of 44.1, although among all of  
21 those there's some question as to whether all of those are  
22 dollar-for-dollar worth the value, and presumably they're not;  
23 and the Bank of America debt was 37.6 at confirmation, so that  
24 the net, assuming that all of those properties are equal  
25 dollar-for-dollar, the value of their security was 6.5. So, it

1 in fact was -- the value of their security was less than the  
2 amount that they had at filing.

3 So, for the plan to be confirmable, it has to pay  
4 them at least the value of their security at the filing of the  
5 case, which was, remember, 522.5.

6 The Indenture Trustee has already been paid for  
7 professional fees 8.9 million, so that that is a total of 518.9  
8 million if they get 510 in cash for the forests and add in the  
9 8.9 million that they've already been paid. That would leave  
10 them 3.6 million deficient. So, therefore, I am not -- I don't  
11 have to go to the issue of whether or not the auction rate  
12 securities are valued or whatever because they don't get those  
13 under the plan. All they get is their 510 for the forests  
14 under the original order that I contemplated and the 8.9  
15 million that they've already been paid.

16 So therefore, I will change my order to say that they  
17 must pay them a minimum of 513.6 million in order to avoid any  
18 administrative claim. That'll be my order.

19 If there are those contingencies that are still in  
20 that confirmation, if Marathon and Mendocino want to go forward  
21 with that, then they should submit a confirmation order  
22 consistent with that and I'll confirm the plan.

23 Thank you. You-all are excused.

24 **(This proceeding was adjourned at 5:42 p.m.)**

25

CERTIFICATION

I certify that the foregoing is a correct transcript from the electronic sound recording of the proceedings in the above-entitled matter.



July 9, 2008

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Signed

Dated

TONI HUDSON, TRANSCRIBER